Dylan Gibbs

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Professional Experience

Supply Chain Associate - Fastenal; *San Diego* ..... Oct 2022 - Present

- Increased inventory turnover 36% while retaining customer service level by reviewing A-mover sku demand, and balancing inventory supply with demand levels.
    - Identified items with seasonal demand, adjusting safety stock to follow forecasted swings.
- Directed developments that led to reductions in expediting/stockout costs by 8%
    - Built excel based purchase order tracker by pulling information from ERP software to identify late and outstanding PO's, helped team focus efforts on most pressing orders.
    - Generated customer specific forecasting sheets to gain insight into individual demand cycles, ensuring the right amount of inventory was on hand when needed.
        - Learned importance of using clean data and projecting error rates
        - Evaluated forecasts based on accuracy metrics
        - Revised sheets based on metrics to continually improve forecasts
- Initiated purchase orders, owning process from RFQ to receiving.
- Streamlined staging and delivery process by eliciting feedback from outside sales representatives, to ensure quick and accurate customer deliveries; increasing sales capacity and efficiency.
- Reduced inventory write offs by driving continuous improvement initiative focused on accurate transportation and efficient use of motion.
- Worked with new hires to train and gain new perspectives into branch operations and systems.

Busser - Coasterra; *San Diego* ..... Feb 2022 - Aug 2022

- Learned how to work in a fast paced environment while exhibiting excellent customer service and efficient communication with coworkers.
- Foundational understanding of prioritization and flexibility.

Education

Association for Supply Chain Management ....Nov 2023

Certified in Planning and Inventory Management

- Mastery of S&OP, planning, scheduling, inventory

San Diego State University ....Aug 2018 - May 2022

Bachelor's in Business Administration *San Diego*

- Strong understanding of general business practices and financial measures

Skills & Interests

Interests: Lean Six Sigma, Manufacturing, Running, Golf, Surfing, Photography

Technical: Excel/Pivot Tables, Python, SQL